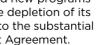


Financial Report Highlights



I'm pleased to present the City of Mississauga's 2020 Financial Report Highlights, also called the Popular Report. This web-based document pulls together highlights from the City's full 2020 Annual Financial Report to provide a quick overview of the City's financial performance for the year ended December 31, 2020.

We're proud of our enduring tradition of strong financial leadership and transparency in planning and reporting, and hope that you enjoy this report's unique format. The Government Financial Officers Association (GFOA) presented its Popular Annual Financial Reporting Award to the City of Mississauga for the City's 2017, 2018, and 2019 Popular Reports.

2020 was an unprecedented, challenging year for Mississauga, as it was for many municipalities in Canada and around the world. As we navigated the many challenges associated with COVID-19, our main priority was protecting the health and safety of our community and supporting our residents and businesses. Throughout 2020, we advocated, pivoted and modified service delivery models and listened to our residents and businesses. The City averted a looming deficit and the depletion of its reserves in part through preparedness, nimble action and resilience and in part thanks to the substantial funding received from the federal and provincial governments through the Safe Restart Agreement.

Despite the financial and operational challenges from the pandemic, we remained committed to finding efficiencies in the way we operate ensuring our ongoing success in delivering value for money. Some of our achievements from 2020 include:

- AAA - Stable credit rating from Standard & Poor's Global Ratings Services.
- Distinguished Budget Presentation Award for the 2020-2023 Business Plan and 2020 Budget Book.
- 2019 Canadian Award for Financial Reporting from the Government Financial Officers Association (GFOA).
- Economic Development Office was also ranked one of the top 20 local and regional groups representing Canada's Best Locations.
- The City was recognized by Forbes as one of Canada's Best Employers in 2020.

The financial highlights in this report are extracted from the City's Audited Financial Statements, which appear in full in the 2020 Annual Financial Report. In that report, you can read more about these highlights and others, as well as explanations for performance variance. To access it, go to mississauga.ca/financereports.

Jeff Jackson, CPA, CA, MBA
Director of Finance and Treasurer
May 1, 2021

About Mississauga

Location and Size

777,000 Population (2020)

72,200 acres Area of Mississauga

Economy

76 Fortune 500 Companies

95,644 businesses (as of Dec 31, 2020)

6th Largest City in Canada

\$1.45 billion Construction Permits Issued

- TOP EMPLOYERS***
1,000+ EMPLOYEES
- Accenture Inc.
 - Air Canada
 - Bell Canada
 - City of Mississauga
 - Dufferin Peell Catholic District School Board
 - Peel District School Board
 - Royal Bank of Canada
 - TD Canada Trust
 - Trillium Health Partners
 - Walmart Canada
- *For the full list of employers, refer to Annual Financial and Sustainability Report.



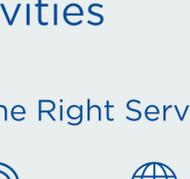
Transportation

AIRPORT

Toronto Pearson International Airport is located in Mississauga, Canada's busiest airport and among the top 30 in the world

HIGHWAYS

The only city in the Greater Toronto Area serviced by seven major highways



RAILWAYS

Served by two national railways, Canadian National (CN) and Canadian Pacific (CP)

PUBLIC TRANSIT

MiWay is the third largest municipal transit system in Ontario, serving approximately 41 million riders annually

HURONTARIO LRT

18-kilometre, 19 stop light rail transit under construction



Higher Education

Within Commuting Distance

15 Major Universities

17 Technical Colleges



City Activities in 2020

Delivering the Right Services

- 114** filming permits issued over **664** filming days
- 17,000** web visitors joined first virtual Canada Day
- 236,079** calls to 311 Citizen Contact Centre
- 72,355** Pingstreet service requests
- 12** million page views on the City of Mississauga website
- 1.6** million MiWay service hours
- 55** Covid-19 webinars with more than **4,300** attendees
- 2,168** marriage licenses, along with **131** civil ceremonies
- Responded to more than **700** fire-related calls and more than **12,000** medical emergencies
- 3,709** construction permits with **\$1.44** billion value
- 3,709** ePlans online building permit applications
- 500** Public Utilities Co-ordinating Committee (PUCC) applications
- 250** access modification permits
- 1,700** road occupancy permits

Maintaining our Infrastructure

- 34,412** City-owned trees maintained
- Planted **34,958** trees through the One Million Trees Program
- Constructed **8.9 km** of multi-use trails and **2.1 km** of trails
- Replaced more than **60 per cent** of front-line fire trucks to ensure service reliability

Delivering Value for Money

- \$600,000** cost savings effective March 2022 from staff relocation from 201 City Centre Dr.
- \$1.2** million additional cost avoidance effective March 2023
- \$12.5** million cost savings over five years, including **\$2.4** million in 2020 with new salt contract
- 17th** consecutive 'AAA-Stable' credit rating from Standard & Poor's Global Ratings Services
- \$6.1** million cost savings and cost avoidance through Corporate Lean Program
- 172** hours time savings in Improved Fire Safety Inspection Process
- 16** metric tons of dog waste collected to prevent recycling container contamination

Advancing our Strategic Vision

- Tax deferrals in response to the COVID-19 pandemic
- Launched the **Active COVID-19 Recovery Strategy**
- Maintained the City's International Organization for Standardization **37120** (ISO 37120) platinum-level certification from the World Council on City Data (WCCD)
- 38** acres of new park property through dedication and purchase
- Culture Grants support to **50** organizations, festivals and events (more than **\$2.6** million provided)

2020 Financial Highlights

The City of Mississauga's consolidated financial statements have been prepared in accordance with the Municipal Act (Ontario, 2001) and based on the reporting standards set by the Public Sector Accounting Board (PSAB) of CPA Canada.

Assets & Liabilities:

Financial assets in 2020 were \$2 billion (2019 \$1.97 billion), an increase of \$43 million from the prior year. This increase is primarily driven by an increase in the value of the City's Taxes Accounts Receivable (\$36.4 million increase) due to the pandemic, and General Accounts Receivable (\$8 million increase).

STATEMENT OF FINANCIAL POSITION (IN \$000)	2020	2019
Financial Assets	2,018,095	1,974,660
Total Liabilities	1,183,760	1,186,469
Non-Financial Assets	8,376,250	8,257,874
Accumulated Surplus	9,210,585	9,046,065

A Statement of Financial Position or Balance Sheet represents a "snapshot" of what the City owns (assets) and owes (liabilities) at a specific point in time. The statement of financial position includes:

- Financial assets, which are cash and investment resources, and are more liquid than other tangible, physical assets
- Liabilities, which are the existing financial obligations of the City to pay at a future date
- Non-Financial assets, which are the physical assets that are owned and assets that will be used for future services, including tangible capital assets, inventories, and prepaid expenses
- Accumulated surplus, which is the net position of the City from all years of operations at a point in time, and is an indicator of the City's overall financial health

Assets & Liabilities:



Financial liabilities in 2020 were \$1.183 billion (2019 \$1.186 billion), a decrease of \$2.7 million from the prior year. The timing of payments at year-end and year-end accruals (\$23 million), offset by the decrease in debt (\$28.8 million) were the main drivers behind the increase in liabilities. Other increases and decrease in other liabilities accounted for the difference.

Long-term Debt:



The City of Mississauga uses debt very conservatively. In 2019, the City issued \$43.5 million of debt to help fund capital investments that maintain our infrastructure. In 2020, debt issuance was deferred to 2021 due to the pandemic. The City's total debt balance is \$176.4 million at the end of 2020. This level of debt is substantially lower than the limits for municipalities specified in provincial legislation.

Revenue & Expenses:

STATEMENT OF OPERATIONS (IN \$000)	2020	2019
Total Revenues	1,073,327	1,090,651
Total Expenses	908,807	954,160
Annual Surplus	164,520	136,491

A Statement of Operations or Income Statement is a report showing how much was received (revenues) and spent (expenses) over the year. Annual surplus is the difference between revenues and expenses. When the balance is positive, this means that there were enough revenues to cover the expenses.

Consolidated Revenues by Type:

Total revenues in 2020 were \$1.073 billion (2019 \$1.091 billion), a decrease of \$18 million. Property taxes and taxation from other governments were \$572.8 million (2019 \$547.7 million), an increase of \$27.1 million. This increase is primarily due to an increase in taxation revenue. Council approved a 4.5 per cent increase over 2019 (City Budget) in total taxation revenue, which translated to a 1.6 per cent increase on the city portion of the residential tax bill. Developer contributions applied also increased by \$48.4 million. However these increases were offset by a decrease in user fees of \$94.6 million and recoveries from 3rd parties of \$9.7 million due to the pandemic. Other increases and decreases to other revenue accounts accounted for the difference.

Revenues in the City's financial statements are different from the City's budget book in a few ways:

- Taxation revenue is not included in budgeted revenue. Total taxation revenue is equal to the net tax levy
- The treatment of Enersource equity and dividends is accounted for different in the financial statements and the budget book.

Total expenses in 2020 were \$908.8 million (2019 \$959.4 million), a decrease of \$50.6 million. This decrease was driven primarily by a reduction in contracted services of \$51.9 million due to the pandemic. Other increases and decreases to other expense accounts accounted for the difference.

Expenses in the City's financial statements are different from the City's Budget Book in a few ways:

- Amortization and post-employment benefits are included in the City's financial statements but not included or reported in the budget book.
- Transfers to own Reserves and Reserve Funds (R&RFs) are considered as expenses in the budget book. These transfers are eliminated and not included in the financial statements.
- Debt principal payments are considered as expenses in the budget book. However, in the financial statements these debt payments are treated as a reduction on the debt amount on the balance sheet.
- Operating expenses in the financial statements include non-capitalized costs in capital projects, including labour, materials, contractor services, and financial expenses. In the budget, these costs are considered as capital expenses.

Consolidated Expenses by Type:

Consolidated Expenses by Service:

Reserves and Reserve Funds:

Reserves and Reserve Funds are established by Council to help offset future capital needs, obligations, pressures and costs. They are drawn upon to finance specific capital and operating costs to minimize tax rate fluctuations due to unanticipated expenditures and revenue shortfalls and to fund ongoing programs.

Reserves and Reserve Fund totals do not include development charges and senior government grants that are reported as deferred revenue-obligatory reserve funds on the Statement of Financial Position.

For full details of the 2020 Annual Financial Report, visit mississauga.ca/finance.

2020 Financial Report Highlights

90 per cent SHAREHOLDER IN ENERSOURCE CORPORATION

The City has a 90 per cent interest in Enersource Corporation and is accounted for in the modified equity basis in the consolidated financial statements.